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Issue No. 7

Professionals Dedicated to Progress

July 27, 2020

2020 Board of Directors

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BOARD STAFF

[Jeannie Rizzarda](#)
Association Executive

[Gracie Goddard](#)
Executive Assistant

[Julie Hull](#)
MLS Specialist

NEW MEMBER APPLICATIONS:

Denise Bazuin – BHHS Gaylord
Tonya Fox – Lakeshore Realty
Kirk Gibson – Eagle North Real Estate
The Geno D’Angelo Group
Zac LeJeune – The Geno D’Angelo Group
Steven Wojciechowski – Heart of Up North Realty

WELCOME NEW MEMBERS:

Eagle North Real Estate
Arla Gilbert – Eagle North Real Estate
Samantha Johnson – BHHS Gaylord
Margaret La Porte – CB Schmidt Cheboygan
Shannon Merchant – Eagle North Real Estate

TRANSFERS:

Troy Calhoon to CB Schmidt Cheboygan

DROPS:

Ryleigh White – BHHS Gaylord

Virtual New Member Orientation

Thursday, August 20th, 2020

Zoom Meeting from 1pm – 4pm

**Please complete the New Member
[Code of Ethics online](#) for FREE prior to
attending this class**

[REGISTER ONLINE](#)

2020 Backpack Program

Pick Up at Offices Will Be:

AUGUST 12th – CHEBOYGAN, MACKINAC,
EMMETT COUNTIES

AUGUST 13th – OTSEGO, CRAWFORD,
ANTRIM, MONTMORENCY & OSCODA
COUNTIES

AUGUST 14th – PRESQUE ISLE, ALPENA,
ALCONA COUNTIES

Email:

mls@waterwonderlandboard.com by
Tuesday, August 11th, 2020



Thursday
September 10th, 2020

TOURNAMENT SCHEDULE

9:00 am - 9:45 am

Registration and Warm Up

10:00 am

4 Person Scramble -

Tee Off - Shot Gun Start

3:15 pm

Award Presentations outside Club

House - Seating setup for Social

Distancing

[REGISTER ONLINE](#)

SPONSOR A HOLE

Proximity Hole Sponsor = \$150.00

Includes: One boxed lunch, hole signage, and a
vendor cart.

Hole Sponsor = \$100.00

Includes: Hole Signage

Fill out & return Sponsorship Form to:

mls@waterwonderlandboard.com by August

31st, 2020

2-HOUR VIRTUAL LEGAL CON ED
Free to Members (\$25 non-members)

Thursday, September 3rd, 2020

10:00 am - 12:00 noon

Instructor: Gwyn Besner

Sponsored by: Citizens National Bank

[REGISTER HERE](#)

**This is a virtual class via zoom; participants
are required to have a computer or tablet
equipped with a camera and microphone**

2020 AFFILIATE OF THE YEAR
Congratulations Deborah Dombroski of MBANK



Deborah grew up in Sault Ste Marie, Ontario Canada and moved to Cheboygan in 1973 when she married her husband Roger Dombroski. She has been in the banking industry since 1977. She was with Great Lakes Bancorp from 1977 – 1992. First Federal bought out Great Lakes office in 1992 and she was with them until mBank merged with First Federal in May 2018. Over the years, she’s collected extensive training and experience in the mortgage area. It

has allowed her to build an excellent customer rapport within her community and to become proficient in finding loans that are best suited for each customer’s unique needs and circumstances. She is a driven finance professional with a demonstrated track record of maximizing customer service opportunities. “I love my job and love working with people”.

2020 REALTOR® OF THE YEAR
Congratulations Diane Ives of United Country Great Lakes Realty



Diane Ives is the Owner/Broker of United Country Great Lakes Realty & Auction in Atlanta and Unionville, MI. Diane has had her license since 2006 and purchased her first United Country Franchise in 2016. United Country partnered with Real Tree Hunting Properties which was a natural fit for her offices which have historically specialized in

Land, Hunting Ranches and Clubs. Diane is active in the community and manages the Atlanta Area Chamber of Commerce's Farmers Market. She is a past Director and current member of the Water Wonderland Board of Realtors, a member of Ducks Unlimited and Whitetails Unlimited of Montmorency County, Michigan Association of Auctioneer Association and sits on the Michigan State University (MSU) District 14 Council. Originally from the Detroit area, Diane relocated to Northern Michigan in the 90’s. She spends leisure time golfing, hiking, & traveling.

“WHAT HAS RPAC DONE FOR YOU LATELY”

- On the federal level, the National Association of Realtors® (NAR) worked with lawmakers to make sure that our industry can take advantage of both the Paycheck Protection Program (PPP) Business Loans, and the Economic Injury Disaster Loans (EDIL).
- Unemployment Benefits/Pandemic Unemployment Assistance for Independent Contractors: The [CARES Act](#) provides PUA benefits of \$600 per week (only through July 31, 2020, called Federal Pandemic Unemployment Compensation (FPUC)), in addition to the amount provided under a state’s compensation law through December 31, 2020.

Work Continues On:

- Establishment of First-Time Homebuyer Savings Accounts –Senate Bills 120 & 121 would create a great tool to spur homeownership, stress financial literacy, retain talent, while investing in Michigan. These tax incentivized savings accounts would allow smart savings and tax-free gain, while excluding from state income tax the contributions for up to 20 years for an account holder.
- Protection of Michigan’s Vacation Rental Tradition: RPAC continues to advocate for private property rights – especially the right to rent and maximize the value of first or second homes through short-term rental. Discussions continue with local governments and the tourism and lodging industry on finding a balance between private property rights and reasonable regulation. Michigan Realtors® will be at the forefront, advocating for private property rights and preventing local government overreach.

Amidst Health, Safety Concerns, NAR’s 2020 REALTORS® Conference & Expo Goes Virtual

The National Association of Realtors® announced Wednesday that the 2020 REALTORS® Conference & Expo, previously scheduled from November 13-16 in New Orleans, will be transitioned to a fully virtual format in light of ongoing health and safety concerns stemming from the COVID-19 pandemic. NAR completed the first-ever virtual iteration of its Legislative Meetings from May 12-14, where 28,000 participating Realtors® nearly tripled the annual conference’s average attendance.

“Uncertainty has in many ways defined 2020. While positive indicators begin to show our economy is rebounding and treatment options for COVID-19 are proving more effective, so much remains unknown about this virus and the circumstances we will face as a nation come this fall,” said NAR President Vince Malta, broker at Malta & Co., Inc., in San Francisco, CA. “In order to prioritize the health and safety of our members, staff and sponsors, NAR looks forward to hosting a fully virtual REALTORS® Conference & Expo this November.

NAR will announce more details, including registration information, in the coming weeks. The virtual format will allow NAR’s full organizational governance processes to proceed as normal during the conference, which will also include relevant speakers, energizing live-streamed content, networking opportunities and an industry expo. [READ MORE!](#)

RESIDENTIAL SOLD INFORMATION FOR JUNE

| COUNTIES | SALES | | VOLUME | | AVG. SALES | | MEDIAN SALES | |
|--------------|-------|------|-----------|-----------|------------|---------|--------------|---------|
| | 2019 | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 | 2020 |
| Alcona | 7 | 2 | 899,400 | 186,900 | 128,485 | 93,450 | 70,000 | 93,450 |
| Alpena | 35 | 14 | 4,102,275 | 1,762,960 | 117,207 | 125,925 | 100,000 | 119,280 |
| Antrim | 5 | 1 | 604,500 | 40,300 | 120,900 | 40,300 | 70,000 | 40,300 |
| Cheboygan | 42 | 12 | 9,010,350 | 1,774,130 | 214,532 | 147,844 | 148,000 | 135,000 |
| Chippewa | 2 | 0 | 327,000 | 0 | 163,500 | 0 | 163,500 | 0 |
| Crawford | 26 | 9 | 4,190,721 | 1,251,000 | 161,181 | 139,000 | 120,750 | 138,000 |
| Mackinac | 3 | 1 | 464,800 | 155,000 | 154,933 | 155,000 | 129,900 | 155,000 |
| Montmorency | 26 | 13 | 3,189,750 | 1,385,945 | 122,682 | 106,611 | 89,500 | 100,000 |
| Oscoda | 17 | 11 | 1,702,800 | 1,165,400 | 100,164 | 105,945 | 89,500 | 75,000 |
| Otsego | 41 | 27 | 6,568,931 | 5,486,750 | 160,217 | 203,212 | 136,500 | 198,800 |
| Presque Isle | 24 | 11 | 3,601,150 | 1,617,000 | 150,047 | 147,000 | 139,000 | 136,000 |